

"Chance favors the prepared mind."

- LOUIS PASTEUR

Cavanaugh Consulting Group (CCG)

CCG provides strategic information technology management consulting services to the health care industry. Two former PricewaterhouseCoopers consulting partners and a long-time colleague formed CCG.

Our clients benefit from the extraordinary knowledge and know-how of the CCG team, thereby reducing the risk inherent in major IT projects and enjoying a rewarding consulting experience.

CCG attributes include:

- Collectively we have worked for over 1,000 health care organizations.
- Among us, we have consulted with all of the hospitals listed on the US News and World Report Best Hospital Honor Role.
- We are organized on a knowledge model, not a leverage model; therefore, we have no junior staff. CCG's Principals are our consultants and they average 35 or more years of healthcare experience.
- Many of us have been partners or senior managers with Big-4 consulting firms and/or senior executives of hospital groups or academic medical centers.
- We are very client focused; we are a private self-funded firm; and we are not growth motivated. In fact, we neither solicit nor accept employment applications.
- We do not sell large-scale implementation projects and do not have revenue sharing relationships with vendors; nor do we sell or resell software or hardware products. Therefore, we can be completely objective in our analysis and recommendations.

"We cannot solve problems by using the same kind of thinking we used when we created them."

- Albert Einstein

CCG Services

- Unified Communications Services
- Network and Infrastructure Planning
- CPOE and EHR System Consulting
- Creation and Updating of IT Strategic Plans
- Management Retreats and IT Trends Presentations
- Vendor Selection Assistance
- Contract Negotiation Support
- IT Executive Project Management Services
- IT Operational Assessments and Benchmarking
- IT Outsourcing Evaluation and Oversight
- Decision Support System Services
- Behavioral Health System Consulting
- Operations Improvement Services
- Strategic Market Analyses
- Business Planning Services
- Acquisition/Investment Due Diligence

Corporate Office

14060 King Road, Homer Glen, IL 60491

Founding Principals

Frank Cavanaugh

Chicago: 708-267-8584

Everett Hines

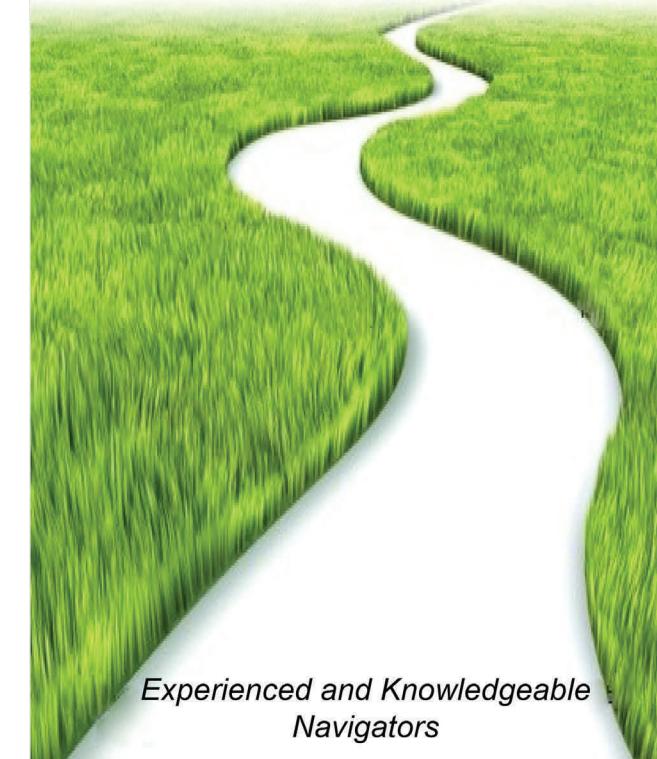
New York City: 201-788-1631

Samuel Schultz II, Ph.D.

Port Austin, MI: 989-768-0074

Cavanaugh Consulting Group

A Healthcare Management Consulting Firm



*Experienced and Knowledgeable
Navigators*

CONSULTING SERVICES BROCHURE

Behavioral Health



OFFICES IN PRINCIPAL US CITIES

(708) 645-1235

OUR SERVICES

Behavioral Health Services

- IT Strategic Planning
- IM Governance Education & Assistance
- Internal IT Reviews
 - Staffing
 - Network/Infrastructure Security
 - Internal Development Projects
- Vendor Selection Assistance
- Contract Negotiations Support
- Implementation Project Management
- Business Office Reviews

Behavioral Health (BH) encompasses an increasingly broad set of services provided to all age groups with mental illness, substance abuse, dual diagnosis/co-occurring disorders (MI & SA), developmental disabilities, and emotional disturbances. While many BH organizations provide inpatient care and hospital-based outpatient clinics, community based services serve patients/clients in a large variety of settings, including:

- Client's home
- Group homes
- Foster homes
- Jails/Juvenile Justice
- Vocational settings
- Schools
- Community-based clinics
- Community settings

Behavioral Health services include:

- Inpatient treatment
- Outpatient treatment (single, family, group)
- Intensive outpatient care
- Partial Hospitalization
- Case management
- After-hours emergency services
- Crisis management
- Skill training programs

Behavioral Health services include (cont.):

- Occupational therapy
- Physical therapy
- Nutrition counseling
- 24-hour in home support staffing (group homes or client's home)
- Assertive Community Treatment (ACT)
- Respite care
- Treatment of all age groups from infant through geriatric BH

Behavioral Health differs from acute care (physical health) in a number of critical ways, requiring specialized software:

- Intake must be linked both to scheduling and clinician credentialing, as some payors credential the clinician independent of the BH organization's credentialing.
- Payors require billing in different increments for treatment – e.g., 15 minute increments vs. 20 minute increments for the same service.
- Authorizations for treatment are required in most cases and the scheduling system must be linked in order to decrement authorizations after a patient has been seen and provide alerts when a new authorization is needed.
- Treatment plan update requirements vary by payor.
- Clients often receive multiple services, and may have different principal payors for each service.
- Treatment is done with a team approach, requiring a number of signatures to authorize a treatment plan or other required documents.
- Privacy and security regulations are more stringent.
- Clients/patients must sign more frequent authorizations for release of information, and among other requirements must sign their treatment plan each time it is updated.

Why Now?

- Imminent Paradigm Shift in Behavioral Health EHR selection and implementation activity
- Power Realignment in the management of even scarcer resources
- National EHR Agenda & ARRA HITECH Funding
- Need for Increased Efficiency in BH derived from better Information Management

CCG BH Practice Initiative

CCG is committed to providing strategic information technology consulting services to the health care industry. In the past eleven years, we have assisted a number of behavioral organizations, large and small, in planning, software selection, and implementation oversight. We understand behavioral health and the major differences from physical care.

Our behavioral clients include:

- Northwestern Human Services, Philadelphia, PA
- Spring Harbor Hospital of Maine Medical Center, Portland, ME
- Geminus Corporation, Merrillville, IN
- Four Winds Hospitals, Katonah, NY
- Magellan Health Services
- Community Health and Counseling Services, Bangor, ME
- Access Alliance of Michigan, Bay City, MI
- Bay-Arenac Behavioral Health, Bay City, MI
- Maine Mental Health Partners, Portland, ME

Further Information

For more information contact:

- Jean Joslyn at 847-471-0294
- Frank Cavanaugh at 708-267-8584,
- Sam Schultz at 989-768-0074

Or your nearest CCG Principal.