

"Chance favors the prepared mind."

- LOUIS PASTEUR

The CCI Group (CCI)

CCI provides strategic information technology management consulting services to the health care industry. Two former PricewaterhouseCoopers consulting partners and a long-time colleague formed CCI. Our clients benefit from the extraordinary knowledge and know-how of the CCI team, thereby reducing the risk inherent in major IT projects and enjoying a rewarding consulting experience.

CCI attributes include:

- Collectively we have worked for over 1,000 health care organizations.
- Among us, we have consulted with 15 of the 17 hospitals listed on the US News and World Report Best Hospital Honor Role.
- We are organized on a knowledge model, not a leverage model; therefore, we have no junior staff. CCI's principals are our consultants and they average 30 or more years of health care experience.
- Most of us were Big 4 consulting partners or senior managers.
- Many of us were CIO's of hospital groups or academic medical centers.
- We are very client focused; we are a private self-funded firm; and we are not growth motivated. In fact, we neither solicit, nor accept, employment applications.
- We do not develop, sell or resell software products.

"We cannot solve problems by using the same kind of thinking we used when we created them."

- Albert Einstein

CCI Services

- Development of IT Mission, and Vision
- Management Retreats and IT Trends Presentations
- Creation and Updating of IT Strategic Plans
- IT Operational Assessments and Benchmarking
- Development of Tactical IT Plans and Budgets
- Network and Infrastructure Planning
- IT Project Readiness Assessments
- Development of Clinical and Financial System Requirements
- Vendor Selection Facilitation
- Contract Negotiation Support
- IT Executive Project Management Services
- IT Management Support
- IT Interim Management
- IT Outsourcing Evaluation and Oversight
- HIPAA Consulting Services
- CPOE and EHR System Consulting
- Decision Support System Services
- Healthcare IT Educational Services
- Behavioral Health System Consulting

Corporate Office

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Founding Principals

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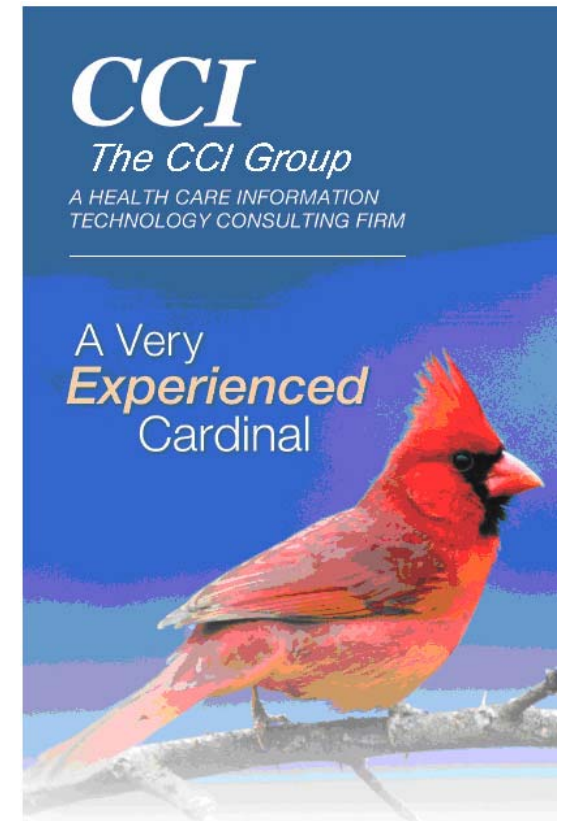
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CONSULTING SERVICE

CCI's CIO Council

Today's Chief Information Officer (CIO) faces daily challenges because of the continuing evolution of health care and technology. Technology introduction and integration, infrastructure management, balancing access and security, and increasing cost pressures are but some of the current issues. In addressing these areas, most CIO's value access to peers who have had similar experience with the challenges they are facing. Unfortunately, most of your CIO peers are equally busy, and often have little time to spend brainstorming and thinking through strategies with their colleagues. CCI has developed an innovative program that can provide a proactive, organized peer resource focused on your needs. You decide on the makeup of the peer team and the focus. CCI provides the knowledgeable resources and facilitation to meet your schedule and objectives. The benefit is the ability to extend your technology leadership with experienced peer executives. Here is how the program works:

1. Initial Review and Brainstorming

This is a facilitated ½ to 1 day discussion regarding current operations, plans, and mission that is conducted on-site with you and your CCI team. The deliverables include our immediate feedback and observations, planning and focus for any on-site institutes or work groups, and a written summary of the meeting and decisions reached.

2. Institutes and facilitated work groups

These are proactive facilitated discussions addressing topics of importance to you. You select the topics and determine the size and focus of the meeting. These can be scheduled as part of a management retreat or can be the kickoff to a major IT initiative. Each session provides an in-depth focus on a particular discussion area. Example topics include:

- IT Return On Investment (ROI)
- Computerized Physician Order Entry (CPOE) and Electronic Medical Records (EMR)
- Out-sourcing or right-sourcing strategies
- Recruiting, mentoring and retention strategies
- Vendor partnerships, alliances and strategies
- IT business alignment to fit your organization
- Wireless Strategies
- Supply chain management
- Privacy, security and HIPAA
- Customer relationship management technologies
- Telehealth, portal and Internet strategies.

3. Off-Site Support

Between meetings, your CIO Council members are available to discuss ideas, respond to questions, and conduct research. They act as an experienced resource augmenting your staff to assist you in key activities. We can help in strategic or tactical planning, presentation development, analysis, benchmarking and best practice guidelines. You can access experts with considerable knowledge in specific technologies, applications, vendor products and management disciplines. Your CCI CIO Council

members have work experience as, CIO's, physicians, nurses, CFO's, CEO's and technology leaders with specialties such as medical informatics physicians and nurses, revenue cycle consultants, PACS and document imaging specialists, voice, data network and security consultants. They provide an as needed extended resource pool that enhances your ability to quickly respond to evolving business and technical issues.

Getting Started

We package the program as a quarterly fixed fee. However, the timing, focus and quantity of support are up to you. Our consultants will work with you to select the members of your peer group, schedule the initial meeting, and complete the process of establishing the business relationship. At the conclusion of the initial review, you will have ongoing contact with your CIO Council members and a schedule of the planned events for the coming year.

For more information contact Frank Cavanaugh at 708-645-1235 or your local CCI Principal.



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